



OUR COMPETITIVE ADVANTAGES

With budgets and schedules tighter than ever, the need for exceptionally talented personnel has dramatically increased. Quality Support meets these needs with our team, and enjoys numerous competitive and technical advantages, which include:

- Support in a broad array of NAICS codes, which, in combination with our federal and commercial experience, enables us to offer single-source, integrated, cost effective and synergistic solutions.
- Global experience to meet emerging and long term requirements abroad.
- Facility clearance at the TOP SECRET Level awarded by the Defense Industrial Security Clearance Office (DISCO) and dozens of high level security cleared team members in project management and support.
- Our commitment and action plan for sustainability and "going green".
- Our low personnel turnover rates ensure contract continuity and smoothness.
- Our management has the skill, demeanor, and proven success record to both develop long term relationships with our clients, and develop an understanding of their fundamental imperatives.
- Our experience as a prime contractor enables us to team with companies that need a capable **SDVOSB** minority small business to help perform federal contracts with diversity involvement.
- The technical, management, and administrative capabilities of our employees are assured through our Best Candidate screening system and ongoing team building initiatives.
- A vast network of talented and diverse consultants assures our clients of the subject matter expertise and qualifications to fit their needs.
- An exceptionally strong financial base enables us to be responsive to market shifts, work surges, employee training and to our clients.
- Our ongoing internal training programs assures continuing competence in a continually changing environment and mentoring processes.



OUR COMPETITIVE ADVANTAGES (Continued)

Our Client Base has grown to embrace federal agencies, government contractors, and commercial institutions. These clients look to us to provide technical and administrative support for contracts and projects. We appreciate the contributions of our people who are responsible for our success, and continue our ongoing search for quality professionals who share the talent, values and vision to be part of our team. We enjoy our reputation as a different kind of company, which reflects its philosophy in its environment, its actions, and its results.

Documented Cost Containment. Our rates are consistent, justified and exceedingly fair. Our indirect rates have been reviewed by the Defense Contract Audit Agency (DCAA), and our corporate job-cost financial accounting system has been approved by the DCAA.

Our Corporate Environment. Our "green" environment attracts long term employees who can actualize themselves within the organization. We offer highly competitive wages and benefits, an employee recognition program, an efficient direct deposit program, and streamlined payroll procedures. We care for our employees' welfare, communicate clearly and openly, and are highly responsive. At the same time, we hold employees responsible for their conduct and performance. The effect is that we retain quality people - our turnover rate is exceedingly low.

Continuing Competence. In a continually changing environment, we realize that our employees need to acquire new skills and expertise. Our employees attend the latest educational seminars and symposiums to assure not only increased skills, but also professional growth and self-actualization. In this way, they develop the expertise and growth to effectively support our clients in an increasingly complex environment.

Quality Assurance Program. We consistently monitor employee performance and morale, and make rewards or take corrective actions to meet our high standards of excellence. We are responsive to our clients, and our project managers' hands are on the pulse of the contracts. We are collaborative, adaptive and continually gauge the success of our programs through onsite assessments, and provide required performance and productivity reports in a timely manner. Our performance is congruent with our promises, producing high quality results, on time, and within budgets.

Community Involvement. We also believe in giving to our community. We are a sponsor for the Northern Virginia Training Center. We also provide cost free services for the Fairfax County Adult Detention Center, and also provide cost-free Transition Assistance, motivational and entrepreneurial seminars, and post-active duty counseling for the U.S. Marine Corps.